

Group 1

1) Who is the target audience of Lee Habeeb's chronic?

The target audience of Lee Habeeb's chronic are young people who have *"recently finished high school, trade school, junior college, college, or graduate school, and are about to enter the workforce"*.

2) What is his opinion about President Donald Trump government?

He doesn't give his opinion about Trump's presidency. He shows some problems in President Trump administration but also states that the tax cut he signed worked.

3) What is the evidence presented by the author to base this argument on: *"I know. You don't like him. And you didn't vote for him. A whole lot of people who voted for President Trump didn't like him either"*

"They voted for him because they thought a business guy might just be good for business. What a crazy idea!"

Group 2

1) In this part of the text, the author gives some examples in order to call the reader's attention to the topic he is going to approach and to base his main argument on. What examples were given by the author to base the argument on: *"Well, when consumers are confident about their futures, they spend more. And the economy grows"*?

In order to base his argument on he presents some recent headlines about consumers, such as:

"Consumer confidence closing in on a new record high," wrote Seekingalpha.com.

"US economy grows at fastest pace in 4 years," AP reported.

"S&P and Nasdaq close at record highs," the Financial Times noted.

I'm certain you missed the next two headlines in the last free summer you'll have until you retire.

"Unemployment rate matches lowest rate in a half a century," noted CNN Money.

"The US Labor shortage is reaching a critical point," chimed CNBC.

2) What does the topic approached by the author has to be with his target audience?

The author explains that it's important for his target audience to understand about economy because *"when economy grows, business hire more. And when businesses keep hiring, labor markets eventually tighten. And soon, there are more jobs than employees. When labor markets are tight, younger workers have opportunities you might not have if older, more experienced workers were competing for your jobs"*

Group 3

1) What is the *"hard truth"* presented by the author?

In order to explain what he calls the 'hard truth' the author gives some advice for young people. In general, it is about the importance of learning from mistakes and fails, facing the real world obstacles and loving what the person do, love her/his job.

2) The evidence *"It pays not just your bills, but the bills of the local schools and local government, and the state and federal government, too"* is related to which argument of the excerpt?

"Making money isn't a bad thing"

Group 4

1) According to the author, what are the words that *"seem simple, but will separate you from the crowd"*?

The words are: commit, care and compete.

2) What does he understand by *"commit"*?

He uses the word in its literal meaning. It is related to being responsible and do the things that you are supposed to do or decided to do with competence, quality and in the right time. It means that a person must give her/his best in her job.

3) What example/evidence does he use to base his argument on: *"Care, really care, not just about the business but the people and relationships around you"*?

"There's a great lady I've come to know in New York City named Dr. Pamela Newman, and she's a wildly successful insurance executive. She's built a great team—and a great business—on a simple premise: dare to care. It takes daring to care about your work, to care about your customers. And your fellow workers, too"

4) When Lee Habeeb talks about competition, he presents a story. This story works as an evidence in the text. To which argument is this evidence referring to?

"In business, there's competition everywhere. Be the person on your team who's completely focused on beating your competition, and not your fellow employees"